

PROMOTION RECOMMENDATION
The University of Michigan
Stephen M. Ross School of Business

Jagadeesh Sivadasan, assistant professor of business, Stephen M. Ross School of Business, is recommended for promotion to associate professor of business economics and public policy, with tenure, Stephen M. Ross School of Business.

Academic Degrees

PhD	2004	University of Chicago, Graduate School of Business
MBA	2004	University of Chicago, Graduate School of Business
PGDM	1996	Indian Institute of Management, Bangalore, India
B.Tech	1994	Electronics and Communications Engineering, Indian Institute of Technology, Madras, India

Professional Record:

2004-Present	University of Michigan, Stephen M. Ross School of Business Assistant Professor of Business
2004	University of Michigan, Stephen M. Ross School of Business Lecturer

Summary of Evaluation:

Teaching: Professor Sivadasan has a tremendous record of teaching excellence – not only in the classroom, but also in terms of course development and contributions to team effort and coordination in our core course teaching mission and PhD program.

Research: Professor Sivadasan is a first-rate scholar with an impressive publication record in top journals. He tackles important research issues that are relevant to a business school context, and he brings a lot of energy, a very strong intellect and great research skills to his work. He has made significant and important contributions to the field in each of his papers. The central question he considers is “Why are some firms more productive than others and what, if anything, should be done about it?” He is especially interested in international variation in firm performance, thinking about what firm behaviors and government policies can explain differences in performance across firms within a country, and how this translates into different levels of economic activity and growth across countries. This international and business-performance focus makes his research especially relevant to the business school and to the business economics group specifically. It also puts his research at the intersection of several fields in economics, namely industrial organization, international trade, development economics, productivity, public finance and even finance. This diversity of fields has put Professor Sivadasan in the interesting position of linking the different fields represented in the remainder of the business economics group faculty, allowing him to play a vital role in the intellectual life of the group as a whole. Another characteristic of Professor Sivadasan’s research is his attention to detail and the tremendous investments he has made in data gathering and development, some of which he is able to share with the profession. His contributions are both important and valuable.

Recent and Significant Publications:

(with Francine Lafontaine) “Do Labor Market Rigidities have Microeconomic Effects? Evidence from Within the Firm,” *American Economic Journal: Applied Economics*, Vol.1, No. 2, April 2009, Pages 88-127.

(with Joel Slemrod) "Tax Law Changes, Income Shifting and Measured Wage Inequality: Evidence from India," *Journal of Public Economics* Vol. 92, Issues 10-11, October 2008, Pages 2199-2224.

(with Amil Petrin) "Estimating Lost Output from Allocative Inefficiency, with Application to Chile and Firing Costs," forthcoming at the *Review of Economics and Statistics*.

(with Natarajan Balasubramanian) "What happens when firms patent? New evidence from US manufacturing census data," *Review of Economics and Statistics*, February 2011, Vol. 93, No. 1: 126–146.

Service: Professor Sivadasan's already significant involvement with the PhD students made him a natural candidate to take over the role of PhD advisor for a senior faculty member on sabbatical, and thus also serve on the PhD committee of that student. He did a wonderful job at that time, making him the obvious choice to take on the role again this year, while another senior faculty member is on leave. It is likely that Professor Sivadasan will continue as PhD advisor for many years to come. Luckily, for us and for the students, his engagement with this program runs deep, and so we know he will continue to do an excellent job in this role. In fact, Professor Sivadasan's broad interests have made him an invaluable resource for our PhD students. He has served on numerous PhD student dissertation committees, including not only IB-BE PhD students, but also students from other programs at the Ross School and from the Economics Department as well, and now has several co-author relationships with PhD students. In addition to his teaching and work with PhD students, Professor Sivadasan has served the school and the business economics group in many other ways. For example, he has been involved each year in PhD student recruiting, as well as serving on the junior faculty recruiting committee, organizing the BEPP seminar series each year, and serving as a sounding board on many occasions to the business economics area chair, or for the core course coordinator, and handling the waiver process for MBAs each year.

External Reviewers:

Reviewer A: "His empirical work is well executed and he has developed and exploited a number of novel data sources. ...Jagadeesh's research record is impressive. Looking forward I would expect Jagadeesh to continue to produce top quality empirical analysis. ...he would certainly get promotion...with his current portfolio of publications and teaching."

Reviewer B: "...Jagadeesh has been productive. In addition to the published papers, he also has three papers under revision, and some promising work in progress. ...my impression is that he is probably above the bar and, given his pipeline, he is likely to remain productive in the years to come. Overall, I support promotion."

Reviewer C: "Overall, Jagadeesh has been a very productive researcher that has produced important papers... I expect Jagadeesh to continue to be productive in the future. Jagadeesh's proven ability to focus on important research questions and gain access to rich micro-survey data all point in that direction. As a result, I recommend Jagadeesh for tenure."

Reviewer D: "Jagadeesh is one of the brightest [junior] prospects in business and industrial economics. ...Jagadeesh has among the most impressive publication records... ...I expect this agenda to continue to flourish in the future. ...Jagadeesh is well placed to become a research leader... Overall, my advice to you would be to promote Jagadeesh immediately. There are few substitutes for him in the important areas that he is working on. I wholeheartedly back his promotion to associate professor."

Reviewer E: "I find the breadth of his research to be very impressive, particularly given his [generation]. I have found him to be a very thoughtful scholar with a vast knowledge of the literature. ...I think that Jagadeesh has a very nice start on building a visible and influential research record. Overall, I think

Jagadeesh is an excellent candidate for tenure and promotion in your department. I would be an enthusiastic supporter if he was in my department.”

Reviewer F: “This collection of papers makes a significant impact on the labor regulation literature. It represents an important contribution to the profession’s understanding of these regulations. ...he has done a tremendous amount of work. ...Jagadeesh has examined important questions and has made substantive contributions.”

Reviewer G: “...Jagadeesh is a talented empirical economist who takes theory seriously and has great expertise in making use of microdata. His research output to date...is quite solid, and a nice signal that he will continue to be a productive researcher going forward. ...the high quality of his working paper...indicates he is capable of producing big hits... Given the quality and quantity of the research he has produced thus far, I think he easily merits the promotion you have in mind.”

Reviewer H: “I judge Jagadeesh to be a first-rate scholar and clearly deserving of tenure at Ross. ...Jagadeesh’s papers are very well done... These papers have come out in the most highly ranked field journals. ...I strongly recommend Jagadeesh for tenure. He has the traits that bode well for future performance. He is passionate about his work and skilled in pushing into new domains. He has very good work in the pipeline. He is a leader in the area of empirical studies of industrial policies and their effects on the productivity of firms. I expect him to be at the forefront of research in this area.”

Reviewer I: “...Jagadeesh’s overall research record is characterized by a high output rate of published work. Furthermore, there are no signs that his output is diminishing on either the quantity or quality dimension... These papers are indicative of a solid research record and hint strongly at still-untapped potential. Thus I will sum up by reiterating my earlier recommendation in favor of a promotion...”

Summary of Recommendation:

Professor Sivadasan has been a valuable and important member of the business economics area since he started here, and we have every belief that he will continue to be so in the future. With this in mind, the Executive Committee and I strongly recommend Jagadeesh Sivadasan for promotion to associate professor of business economics and public policy, with tenure, Stephen M. Ross School of Business.



Alison Davis-Blake
Edward J. Frey Dean of Business
Stephen M. Ross School of Business

May 2012